

Presentation Title: Networking Opportunities for Newcomers

Presenter: Margaret Ko

Event: TEAM Conference

Date: May 27, 2016

Location: University of Winnipeg





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Presentation Objectives:

- Class Meet & Greet
- Introduction
- Motivating your Students
- Networking Skills
- Employment Services
- Immigrant Centre
- Conclusion
- Recommended Resources
- Questions or Comments



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Introduction:

- Welcome, to the Networking Opportunities for Newcomers Presentation. My name is Margaret Ko, I have been an EAL Educator for about 10 years. I have a Bachelor of Education, CTESL, and TESL Canada certificates. I am currently completing my CACE certificate at the University of Manitoba. I have taught Newcomers for several years at the Immigrant Centre Inc. I have previously coordinated the Workplace Entry Program, and now my job title is an Employment Facilitator.



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Motivating Students

- It is very important to build the morale of your students.
- As educators, we need to be sensitive to our students who have come from a diverse political and socio - economical backgrounds.
- Teach your students to think more positively in their situations:
 - positive non-verbal communication skills
 - appropriate body language
 - good posture



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Networking Skills

- Networking:
 - an organization of business/people/social group of individuals who work together for a common cause or goal in order to form social/ business - like relationships to assist an individual in his/her career



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Benefits:

- increases connections to meld positive relationships within your workplace and outside
- opportunity to upgrade skills by participating at speaker sessions
- Discover good job opportunities that are not posted
 - will support rewarding business relationships
 - Networking leads you to become more of an active member of the community
 - benefit from both personally and professionally



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■ Introduction Activity:

- **P1: Good morning, my name is _____.**
- **P2: Nice to meet you, my name is _____.**
- **P1: Nice to meet you, too.**

■*P1=Person 1 / P2=Person 2



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Networking Skills

- Networking is the important skill that Newcomers need to learn how to do effectively. It is the most effective way in finding a job.
- Instruct your students to make a list of people that they have met and know who would help them.



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- **Help your EAL/ESL students create a path to their goals. For each line, write someone or a group of who they know:**

1. You > _____ >> _____ >>> _____

_____ >>>> _____ >>>>> _____ >>>>>>

_____ >>>>>> _____ >>>>>>>> _____

>>>>>>>>> _____ >>>>>>>>>> _____ >>>>>>>



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Employment Services:

- **We provide employment services to all Newcomers (Immigrants) with proper documentation (ex. Mandatory documents: S.I.N. card and certified Canadian work permits, permanent resident cards, refugee status, and student visas).**
- **Our specialty is serving Newcomers with lower English**
- **benchmark levels.**



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OUR MISSION:

Delivering quality, innovative Immigration and Settlement Services in Manitoba for 68 years!

OUR VISION:

Manitoba's community leader in providing Immigration and Settlement Services for Newcomers to connect, integrate and fully participate in Canadian society.

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NUMBER OF CLIENTS SERVED:

2006-2007	9,610 Client Services
2007-2008	10,127 Client Services
2008-2009	10,997 Client Services
2010-2011	15,434 Client Services
2011-2012	16,602 Client Services
2012-2013	16,914 Client Services
2013-2014	18,212 Client Services
2014-2015	15,545 Client Services



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OUR SERVICES

Intake and Referral Services
Settlement Services
Employment Services
Nutrition Services
Access English Centre(AEC)

Language Bank and Translation
Volunteer Services
Citizenship Classes



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WEBSITES OF INTEREST:

- 1) <http://icmanitoba.com/>
- 2) <http://icmanitoba.com/services/employment-services/>
- 3) <http://icmanitoba.com/services/access-english-centre-aec/>
- 4) For news and events, check us out on Immigrant Centre's **Facebook** page
- 5) [LinkedIn: World's Largest Professional Network](https://ca.linkedin.com/)
<https://ca.linkedin.com/>
- 6) 2014-2015 Immigrant Centre Inc. Annual Report
<http://icmanitoba.com/wp-content/uploads/2013/05/IMM-2014-15-AR-Digital.pdf>



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Conclusion:

Employers are looking for employees who can work effectively as good team players which means being flexible and communicating well.

Please inform your EAL/ESL students:

1. Decide to network effectively-write a list as who, what, where you will be contacting.
2. Prepare for job hunting.
3. Talk to both personal and professional contacts.
4. Land a new job- combine both networking with other job hunting techniques.



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Recommended Resources:

- **Angst, K., C. Bertram, M.J. Davis, L. Johansson, and F. J. Bonkowski. Canadian Snapshots-Linking to the Community, Éditions du Renouveau Pédagogique Inc., 2005.**
- **Darling, Diane. The Networking Survival Guide-Practical Advice to help You Gain Confidence, Approach People , and Get the Success You Want. McGraw Hill, New York, 2010.**
- **Griffen, Jack. How to Say It at Work. Prentice Hall Press, New York, 1998.**
- **Pierson, Orville. Highly Effective Networking – Meet the Right People and Get a Great Job. Career Press, Pompton Plains, NJ**



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Thank you for your time.
Questions or Comments?

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