

TEACHERS OF ESL TO ADULTS IN MANITOBA									
2015-2016 DRAFT OPERATING BUDGET									
for the Fiscal Year September 1, 2015 to August 31, 2016									
(adj. Registration & Membership amts to reflect TEAM-Mates)									
	TEAM Actuals 2012-2013		TEAM Actuals 2013-2014		TEAM Actuals 2014-2015		TEAM Budget 2015-2016		TEAM Actuals 2015-2016
<b>REVENUE</b>									
Conference									
Exhibitor's Tabl	\$0		\$0		\$700.00	2%	\$500.00	2%	\$400
Info Booths	\$0		\$200.00		\$300.00	1%	\$250.00	1%	\$400
Registration Fe	\$14,670.00	59%	\$20,060.00	69%	\$22,949.97	61%	\$20,000.00	62%	\$21,950
Sponsorship	\$350.00	1%	\$1,600.00	6%	\$1,200.00	3%	\$1,250.00	4%	\$3,850
	\$15,020.00		\$21,860.00		\$25,149.97		\$22,000.00		\$26,600
Fundraising/net	\$2,207.98	9%	\$693.02	2%	\$3,257.28	9%	\$3,000.00	9%	\$0
GST Rebate	\$0	0%	\$0	0%	\$747.00	2%	\$0	0%	\$0 Will apply for this in June
Interest Income	\$0		\$26.02		\$18.79	0%		0%	\$78
Membership Fe	\$7,545.00	30%	\$6,295.00	22%	\$8,149.00	22%	\$7,500.00	23%	\$10,265
Misc. Income	\$0	0%	\$0	0%	\$190.00	1%	\$0	0%	\$0
TEAMTalks Fee	\$0		\$90.00		\$40.00	0%	\$0	0%	\$240
Total Revenue	\$24,772.98		\$28,964.04		\$37,552.04		\$32,500.00		\$37,183
<b>EXPENSES</b>									
Administration									
Accounting & L	\$392.00		\$540.00		\$540.00		\$600.00		\$600 Actual TBD
Bank fees	\$0		\$86.98		\$99.20		\$100.00		\$38 RBC
Credit Card fee	\$0		\$38.30		\$302.21		\$500.00		\$619 PP
Insurance	\$502.50		\$802.50		\$834.84		\$1,000.00		\$842
Meeting refresh	\$340.60		\$80.31		\$257.81		\$350.00		\$230 Actuals TBD
Member travel	\$2,458.80		\$1,678.72		\$495.95		\$500.00		\$150 Outstanding
Office Supplies	\$122.49		\$38.36		\$356.73		\$350.00		\$0
	\$3,816.39	13%	\$3,265.17	16%	\$2,886.74	9%	\$3,400.00	10%	\$2,479
Conference									
Catering	\$7,761.60		\$5,728.54		\$7,874.74		\$7,500.00		\$ 9,237.00
Guest Speaker	\$4,690.00		\$2,608.72		\$4,865.57		\$5,500.00		\$ 1,800.00
Marketing/Printi	\$580.16		\$712.10		\$1,250.67		\$1,500.00		\$ 3,154.00
Misc. Costs	\$767.64		\$517.39		\$663.55		\$500.00		\$ 695.00
Presenter Than	\$4,690.00		\$2,608.72		\$1,049.52		\$1,500.00		\$ 1,109.00

Venue	\$1,884.75		\$2,068.50		\$3,885.70		\$3,000.00		\$ 4,546.00	Offset by U of W sponsorship
	\$20,374.15	67%	\$14,243.97	68%	\$19,589.75	60%	\$19,500.00	58%	\$20,541	
Awards	\$450.00	1%	\$1,200.00	6%	\$1,002.75	3%	\$1,000.00	3%	\$724	
Board Training	\$0	0%	\$0	0%	\$145.00		\$500.00	1%	\$0	
Fundraising/Net	\$570.00	2%	\$0	0%	\$2,329.88		\$3,000.00	9%	\$0 ?	
GST Expenses	\$0	0%	\$25.00	0%	\$525.52		\$0	0%	\$0	TBD
Marketing & Pro	\$0	0%	\$0	0%	\$1,000.00		\$500.00	1%	\$0	
Misc. Expenses	\$1,795.78	6%	\$0	0%	\$100.00		\$0	0%	\$0	
TEAM Talks	\$0	0%	\$362.70		\$860.77	3%	\$800.00	2%	\$389	
TESL Canada	\$3,423.00	11%	\$1,914.00	9%	\$4,256.00	13%	\$4,800.00	14%	\$4,640	
Total Expenses	\$30,429.32		\$21,010.84		\$32,696.41		\$33,500.00		\$27,660	
SURPLUS / (LO	-\$5,656.34		\$7,953.20		\$4,855.63		-\$1,000.00		\$9,523	